



ASHDOWN HURREY
CHARTERED ACCOUNTANTS &
BUSINESS ADVISERS

Our Ref: 05/FC

11 August 2004

To whom it may concern

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Dear Sir / Madam

ADVANCE XTRA LTD

We engaged Advance Xtra in August 2003 to telemarket for new clients. Prior to this we had been using the services of another telemarketing company that charged us at hourly rates based on time spent by them, which we found rather expensive and not particularly cost effective.

The charging structure of Advance Xtra is a great improvement and we are finding it more cost effective. Our last batch of ten appointments, at a cost of £1300, has resulted in five new clients with projected recurring annual fees in the region of £10000.

Advance Xtra have provided a professional and personal service throughout, so have no hesitation in recommending them to you.

Yours faithfully